

NHASFAA Conference Session Descriptions

October 25th & 26th 2018

BREAKOUT SESSION 1

“What ‘SAPpening?’”

Do you know what’s in your school’s SAP Policy? Does your school have an Appeal Policy & Procedure? Learn about the requirements and options available to schools for establishing effective SAP and SAP Appeal policies. Explore options and SAP calculation examples for carrying them out. We will look at policies from other schools to show how these policies can be tailored to meet your schools needs while remaining compliant with federal SAP regulations.

Federal Verification – Presented by FSA

Things that Make You Think...FA

Financial aid professionals are usually considered ‘the experts’ when it comes to Title IV administration although it is a campus-wide commitment and responsibility. There are only 2,583 pages of regulations (34 CFR) to fully understand Title IV administration, so what is there to think about? You can ‘generally’ understand all student aid concepts, but you ‘fully’ understand the ones in practice at your institution. This session touches upon on a variety of student aid topics and ideas that can make you think more than once.

BREAKOUT SESSION 2

ED’s Top 10 Audit Findings – Presented by FSA

How to get to the next level Directors Panel

This is a session for mid-level financial aid professionals (Assistant and Associate Directors) on what you need to know to become a financial aid director. This session is an opportunity for others to hear and learn from veteran professionals on their paths to becoming Director. Our hope is the discussion will cover the fundamental knowledge required of Directors as well as the leadership qualities and communication skills pertinent to your role.

R2T4 Inadvertent Overpayments/Modules - Coming soon.

General Session I

Five Future Forces Impacting the Student of 2030

Over the next decade, emerging future forces will pose profound challenges to learners, workers, and educational organizations. The way we respond to these challenges will remake the world of the university, as well as the experience of the class of 2030. This research summarizes the future forces, challenges to the global community of learners, and examines provocative signals of change and innovation to meet these challenges.

BREAKOUT SESSION 3

Students and Credit - Consumer Credit Management

Did you know that 83 percent of students with only student loans on their credit file are in deferment? Or that late payments and collection accounts can remain on a credit report for up to 7 years? In this session, attendees will learn what the average student’s credit profile looks like, what students need to know about credit, and how

to help students build their credit history. We will also discuss hot topics including fraud, data breaches, and credit protection, and will provide attendees with valuable tips, tools, and resources to help students and families.

The FISH! Philosophy

Based on the real-life success of the World-Famous Pike Place Fish Market in Seattle, Washington, we will learn how to be fun, friendly, attentive and enthusiastic at work. This session will help improve customer service, teamwork, employee engagement, recognition, retention and leadership. The FISH! Philosophy empowers employees to be more effective in all aspects of customer service and life!

Governor's Scholarship Updates and Feedback

The governor's scholarship is in its first year of existence and it is unlike any previous state grant program. This session will highlight how the program is designed, eligibility rules, the funding structure, and offer the opportunity to ask questions and/or provide feedback directly to the office administering the program.

General Session II

Reaching our Peak Potential

Randy Pierce is a captivating motivational speaker who draws upon his life experiences to inspire, entertain, and teach. Randy creates a powerful connection to his audience through unique viewpoints on the adventures and challenges of a man who chose a life filled with incredible adventure-laden experiences despite his being suddenly stricken with a neurological disease rendering him blind at age 22. His realization that you truly don't need to *see* in order to have a vision--or to bring that vision to reality--is the inspirational backdrop for a methodology as powerful as the motivation behind his message. Randy came to believe that most of our limits in life are self-imposed; that far too often, we accept and thereby empower the notion of "can't." It is an idea that--when framed with Randy's compelling personal story--invariably resonates with people, giving them new energy to engage the possibilities that lie within their grasp.

BREAKOUT SESSION 4

Academic Calendars – Presented by FSA

Need Analysis- What happens behind the curtain...

We are regularly asked to answer questions about the impact a change in family circumstances will have on an award. Do you know how to answer these questions accurately by thinking about income, allowances against that income and the impact on the family contribution? We are going to go over how the need analysis calculation works in general and give you some easy to remember guidelines so you can better help your families when they ask this difficult question.

Navigating IFAP

An introduction and overview of the IFAP website for new users and other users who may need assistance using IFAP.

BREAKOUT SESSION 5

How America Pays for Graduate School 2017

Introduced this year, How America Pays for Graduate School is a national study by Sallie Mae, conducted by Ipsos. This survey of graduate students asks about the resources they used to pay for graduate school in academic year 2016-17, their reasons for pursuing a graduate degree, and the considerations they weighed when making their decisions about attending. This study finds that graduate school choices are influenced by career ambition and life stage, and, compared to undergraduates, that graduate students are typically on their own when it comes to paying for their advanced degrees.

Professional Judgement

Join NHASFAA President, Ken Ferreira, for a session regarding Professional Judgment: when to use it and what to document. This interactive session will include audience participation from case studies and is a great opportunity for new FA professionals to get into the nitty gritty of what PJ means and when it is appropriate to use it.

Private/Alternative Student Loans – An important part of the equation

Affordability plays a significant role in college choice and the fact is that most families have to borrow at some point. Private Alternative loans have become an important part of the equation when considering cost and how to finance college. Empower your families with the information they need to make the right choice for their borrowing needs. Lenders continue to develop and improve on a wide array of products and this session provides an update as well as tools on how to present borrowing options to students.