

# 2018 NHASFAA Conference Schedule

## Thursday, October 25, 2018

<b>7:30 -10:45</b>	Conference Registration and Continental Breakfast
<b>9:00 – 9:15</b>	Welcome – NHASFAA President – Ken Ferreira, FPU
<b>9:15 – 10:15 Breakout Session 1</b>	“What ‘SAPpening” - Suzanne Faulkner, SNHU
	Federal Verification – Kevin Campbell, FSA
	Things That Make You Think...FA - Kevin Piotrowski, SNHU
<b>10:15 -10:30</b>	Exhibitor Break – Refreshments
<b>10:30 – 11:30 Breakout Session 2</b>	ED’s Top 10 Audit Findings – Kevin Campbell, FSA
	How to get to the next level - Directors Panel
	R2T4 Inadvertent Overpayments/Modules- Ted Rokas, SNHU
<b>11:30 – 12:15</b>	Lunch - EASFAA Update
<b>12:15 - 1:30</b>	General Session – Five Forces Impacting the Students of 2030 - Will Zemp & Jacqueline Lavorgna, SNHU
<b>1:30 -1:45</b>	Exhibitor Break – Refreshments
<b>1:45 – 2:45 Breakout Session 3</b>	Student and Credit - Consumer Credit Management – Jennifer Trauman, College Ave
	The FISH! Philosophy – Julie Lawton, Cognition Financial
	Governor’s Scholarship Update and Feedback – Joseph Doiron, NH Office of Strategic Initiatives
<b>3:00 – 4:30</b>	General Session – Reaching our Peak Potential – Randy Pierce, 2020 Visionquest
<b>5:30 – 6:30</b>	Cocktail Hour
<b>6:30 and on</b>	Dinner and Entertainment

## Friday, October 26, 2018

<b>6:30 – 8:00</b>	Breakfast
<b>8:00 – 8:15</b>	Day Two Welcome – Ken Ferreira, FPU
<b>8:15 – 9:15 Breakout Session 4</b>	Academic Calendars – Kevin Campbell, FSA
	Need Analysis - What Happens Behind the Curtain – Tyler Bergmeier, Dartmouth
	Navigating IFAP – Nermina Jamak, SNHU
<b>9:15 – 9:30</b>	Exhibitor Break – Refreshments – Check out
<b>9:30 – 10:30 Breakout Session 5</b>	How Americans Pay for Graduate School – Marie O’Malley, Sallie Mae
	Professional Judgment - Ken Ferreira, FPU
	Private/Alternative Student Loans, An Important Part of the Equation – Donna Shelby, Citizens Bank
<b>10:30 – 10:45</b>	Exhibitor Break – Refreshments – Check out
<b>10:45 – 11:45</b>	General Session – Ken Ferreira - NHASFAA’s Strategic Plan
<b>11:45 – 1:00</b>	Lunch – business meeting, charity raffle
<b>1:00 – 2:30</b>	Federal Update – Kevin Campbell, FSA