



**PLEASE MARK YOUR CALENDAR FOR THIS YEAR'S NHASFAA
TRAINING SESSIONS AND CONFERENCE!**

Friday, October 26, 2007

8:30 am – 2:30 pm

Southern New Hampshire University, Manchester

Financial Aid 101 – Nuts and Bolts – Back by popular demand! Do you have new staff in your office who would like to learn the fundamentals of Financial Aid? This free, interactive session features presentations on the basics from the state's leading financial aid professionals. Topics to include history of financial aid, needs analysis and FAFSA, types of financial aid, life of a loan and more!

Thursday & Friday, November 1 – 2, 2007

1st Annual NHASFAA Conference

Sheraton Harborside Hotel, Portsmouth

Join team members at **“Mission Possible”** for the 1st Annual NHASFAA Conference. It promises to be one of the best cases you, as agents, will be involved in. Speakers include Kathleen Smith, President of the Education Finance Council (EFC), Gordon Weinberger of Infinite Persistence, and other secret agents with topics all teams will want to know! And...put on your “whodunit” cap for “A Fatal Combination” dinner theatre with the all-time favorite Garrison Players – anything is possible! More details at www.nhasfaa.org/conference.

Friday, December 7, 2007

9:00 am – 3:00 pm

Southern New Hampshire University, Manchester

Understanding the Real Cost of Loans – This is a *must attend* session in today's financial aid environment. Becky Palmer, Director of Education for Consumer Credit Counseling Service of NH & VT, will share her extensive knowledge of the credit reporting industry and define the financial terms that determine our students' credit rate. Tara Payne, VP for Corporate Communications and Marketing with The NHHEAF Network, will provide insight on the borrowing habits of our New Hampshire student population. And to pull it all together, Mark Kantrowitz of FinAid will join us to provide tools to understand borrower benefits, repayment incentives and real costs of loans. All

of these topics will enable financial aid administrators to best serve our students in understanding their financing needs.

Friday, January 11, 2008

9:00 am – 3:00 pm

Granite State College, Concord

Financial Aid 102 – Regulations and Resources – Do you know where to find the answers to all of those regulatory questions? Have you become overwhelmed when trying to understand a student’s loan history? Allene Begley Curto of Springfield College and Mike Lavasseur of The NHHEAF Network will guide us through the information highway to the NSLDS. Allene will also reveal some other very useful resources necessary to administer aid under all of the regulatory issues. And we all ask, “How do those ideas in the congress and senate become law and regulations?” Join us to understand the process of negotiated rulemaking!

Friday, March 7, 2008

9:00 am – 3:00 pm

Plymouth State University, Plymouth

EASFAA Leadership Modules and The Final Audit – NASFAA had designed five leadership development modules and EASFAA has offered to make these available to interested state associations. Our focus at NHASFAA this year is to encourage members to become involved. In support of this mission, we have chosen to offer the modules on Strategic Planning and Leadership Skills. NHASFAA President Ken Ferreira has participated in the leadership development and will facilitate the training to our members. Then be prepared to wrap up this year’s training with a fun session – The Final Audit. It will be an opportunity to review what you have learned all year (no matter how long you you’ve been in the biz!). Teams will compete in a trivial pursuit style game for an afternoon of networking and learning with prizes given to the winning teams!

Please welcome the following companies as they will be exhibiting at our training venues; Access Group, Academic Finance Corporation, Campus Dorr, Chase, Citizens Bank, College PayWay, EdFund, Key Bank, and The NHHEAF Network Organizations (as of 9/20/2007).